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counseling on leadership, selling, self-esteem, goals, strategy, creativity, and success psychology. The company is headquartered in Bankers Hill, San Diego, California. Prior to founding his company, Tracy had served as the chief operating officer of a development company.

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About Brian Tracy □ Brian is recognized as the top sales training and personal success authority in the world today. He has authored more than 60 books and has produced more than 500 audio and video learning

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10:02 - Top 10% think in terms of their HOURLY rate! 13:12 - *Only three things that you do that pay you your desired HOURLY rate - prospecting, presenting, ...

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leading authorities on human potential, personal effectiveness and sales. The head of two companies, he has consulted with more than 500 corporations worldwide. He has had successful careers in sales and marketing, real estate development, importation, distribution, and

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headquartered in Bankers Hill, San Diego, California. Prior to founding his company, Tracy had served as the Chief Operating Officer of a development company.

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