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Ferdinand F. Fournies is a business management speaker and consultant whose work has been translated into several languages. He is the author of Why Employees Don't Do What They're Supposed To Do and What To Do About It .

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Ferdinand F. Fournies was an internationally acclaimed business consultant and author of bestselling business books that have been translated into multiple languages. An expert in management and sales techniques, Fournies consulted to companies around the world, including Kodak, Merck, Hewlett Packard, and 3M.

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